

Energy Project : Russian Origin Gas Oil

泰HISd德 project
since Jan 11, 2003

Russian Origin Gas Oil : Points

関係各位

ポイント:

販売者: 契約: **ダイレクトモデル**
石油元売事業者(GASPROM R.F. etc – ガスプロム社その他)

サンプルプラン:

製品: **ロシア産 ディーゼルオイル L.02/62 according GOST 305-82 – ロシア産 D2 軽油**

1契約量: **1,200,000.00 Metric Tons (120万重量トン)**

配送量: 1ヶ月あたり10万重量トン

積載量: 5万重量トン又は10万重量トン

最低契約期間: 12 MONTH

プロセス:

第一ステップ ...

ご購入を検討されている方は、我々(最終ページ参照)に、ご希望の種類(ディーゼルオイル、原油、ガソリン、重油、M100等)及び希望スペック等をお送りください。

ご購入希望者は、我々に **LOI と Soft Probe (又はBCL)** をご提示ください。

よろしくご検討願います。

敬具

エネルギープロジェクト 一同 ...

倉持泰久、寺澤尚徳

Russian Origin Gas Oil : Points

To
Whom it may concern

POINTS :

Seller : Russian Companies(GASPROM R.F. etc)

Sample Plan :

Product : Russian Origin Gas Oil L.02/62 according GOST 305-82 - D2 Gas Oil

Quantity : 1,200,000.00 Metric Tons (ONE MILLION TWO HUNDRED THOUSAND METRIC TONNES)

Delivery : Delivery of 100,000 MT per Month

Shipment : Shipments of 50,000MT OR 100,000MT

Contract duration : 12 MONTH

Procedure : First step ...

If you consider to purchase

Please send us (see last page) your needs

... Gas Oil, Crude Oil, Gasolin, heavyOil, M100 etc, and spec.

or

If you buy, please sends us **LOI and Soft Probe(or BCL)** .

Sincerely

Energy Project Members ...

Yasuhisa Kuramochi and Hisanori Terasawa

Russian Origin Gas Oil : D2 gas oil Sample Plan (1/2)

This is a **SAMPLE PLAN**

Russian Origin Gas Oil L.02/62 according GOST 305-82 - D2 Gas Oil

To

Whom it may concern

That is our corporate intention to arrange selling of Gas Oil L0.2/62, and we hereby Confirm that we are ready, willing and able to arrange selling of Gas Oil 02/62 as per Specification in the quantity and for the price as specified in the terms and conditions Stated below.

INSPECTION : QUALITY, QUANTITY & WEIGHT BY SGS AT SELLER'S COST, AT LOADING PORT

FINAL DESTINATION : WILL BE GIVE FROM THE BUYER IN ICPO

SHIPMENT : SHIPMENTS OF 50,000MT OR 100,000MT, DEPENDING OF BUYER PORT FACILITIES

QUANTITY : 1,200,000.00 MT (ONE MILLION TWO HUNDRED THOUSAND METRIC TONNES)

CONTRACT DURATION : 12 MONTH

PERFORMANCE BOND : PB OF 2%(TWO PERCENT) OF ONE MONTH VALUE

PRICE : The price of Russian Gas Oil, sold under this Formal Corporate Offer on terms of CIF ASWP, will be calculated US dollars per Metric Ton on the basis of “mean” of arithmetic average of 3 (three) successive quotations as published in.

“PLATT'S EUROPEAN MARKETSCAN” for Gas Oil 0.2% sulphur, under the heading for adequate region, one day before, one day following and the day of the bill of lading less discount Net US\$ per metric tons.

In case of the date of the bill of lading is a Saturday or mon publication day. The immediately preceding quotation shall apply as quotation. In any case three quotations are to apply.

Russian Origin Gas Oil : D2 gas oil Sample Plan (2/2)

Product – Russian Origin Gas Oil L.02/62 according GOST 305-82

Quantity – 1,200,000.00 Metric Tons (+/-5% for Annual Contract – Delivery of 100,000 MT per Month).

Specifications for Russian Origin Gas Oil L.02/62 – GOST 305-82

This is a **SAMPLE PLAN**

Indices of Quality -		Standard According to GOST
1.	Centanic index, min	45
2.	Fractional compositions :	
	50% is distilled under the temperature 0°C not more	280
	96% is distilled under the temperature 0°C note more	360
3.	Cinematic viscosity under 20°C cct	3.0 – 6.0
4. *	Solidification °C, max	-10
5. *	Temperature of cloudiness °C, max	5
6.	Flash point in closed crucible, °C, min Locomotive and vessel diesel and gas turbines	62
7.	Fraction of total mass of sulphur in per cents max	0.2
8.	Fraction of total mass of mercaptan sulphur in per cent max	0.01
9.	Content of hydrogen sulfide	Nil
10.	Test on copper plate	Satisfactory
11.	Content of water – soluble acid and alkali	Nil
12.	Content of actual tar mg on 100sm cub, of fuel, max	25
13.	Content of water	Nil
14.	Acidity mg KON on 100 sm cub, of fuel, max	5
15.	Iodine index g of iodine on 100 g of fuel max	5
16.	Ash content % max	0,008
17.	Cocking of 10 per cents remainder.% max	0.2
18.	Coefficient of filtration max	2.0
19.	Content of mechanical admixtures	Nil
20.	Destiny under 20°C kg on m cub max	860

(*) Summer from March to October (PP-5,0 C) (CP –5.0 C)

(*) Winter from November to February (PP –10.0 C) (CP –5.0 C)

Russian Origin Gas Oil : TERMS OF PAYMENT (Sample Plan)

This is a **SAMPLE PLAN**

TERMS OF PAYMENT :

As Guarantee of the payment of the Goods to be delivered by the Seller, the Buyer will issue to the Seller's Bank 100% Bank Guaranty or irrevocable, transferable Documentary Letter of Credit on behalf of the Seller. The DL/C will be issued for a period of 380 days and covered three Month volume or covered 12 consecutive Month with rolls and extensions. The next of the DL/C will be agreed between the Seller's bank and Buyer's bank. In case of a 100% Bank Guaranty, will be agreed between the Seller's and Buyer's Bank.

The payment to the Seller for each shipped quantity of the Goods shall be made within 3(three) banking days from the date of arrivals of a vessel in port of unloading and presentation of the full set of the bellow documents. The documents regulating delivery and payment of the Goods.

- A full set of 3 originals plus 3 N/N copies of Ocean Bill of Loading made out "Clean of Board" marked "Freight prepaid". The B/L to be signed in original by the ship's Master and "blank" issued or endorsed for the destination, identification of the loaded cargo with quantity expressed in METRIC TONS.
- Certificate of quality and quantity, issued and signed by the independent inspector, one original plus 3 copies.
- Certificate of Origin plus 3 (Three) copies issued by a local Chamber of Commerce
- Signed by the Buyer commercial invoice, based on the delivered quantity in Barrels and in metric tones, delivered quality as determined in this contract, Showing name of vessel, date of quantity discharge completion and state of Delivery within full calculations of the price, 3 originals and 3 copies.
- Master sample receipt at loading port originals and 3(Three) copies.
- Certificate of insurance Coverage with payment confirmation issued by Insurance Company.
- Certificate of cleanliness of vessel tanks, pumps and lines signed by Inspector at the port of loading.
- Ullage Report
- Captain's Act confirming receipt of sealed control (Arbitration) samples Third party documents except the invoice are acceptable.

Russian Origin Gas Oil : PROCEDURES (Sample Plan)

This is a **SAMPLE PLAN**

PROCEDURES

- Seller representative sends FCO – this document
 - Buyer sends detailed ICPO with Bank soft probe and BCL or 100% Bank Guaranty
 - After verification of ICPO and availability of the funds of Buyer, both parties Execute the following procedure : Seller sends partial Proof to Buyer's Bank and DRAFT contract
 - Copy of license to export, issued by the ministry of energy.
 - Copy of approval to export, issued by the ministry of justice.
 - Copy of statement of availability of the product.
 - Copy of Transneft contract to transport the Product to the Port.
1. The Seller Issues electronic version of the contract that has legal force to be signed by both parties.
 2. Within 3 days from the signing of the electronic version contract the Buyer's bank provides the Pre-advise of the DLC coordinated format to the Seller's Bank.
 3. Within 7(Seven) banking days Seller will issue to the Buyer Complete Set Full Package of Documents on readiness of the goods delivery (Proof of Product) and non-operative 2% of one month shipment value.
 4. Within 5 days after the verification of the POP and PB by Buyer's Bank, the Buyer's Bank issues the DLC to the Seller's Bank in the Seller's favour. This makes the PB operative.
 5. Within 7 days, the Seller informs the Buyer about readiness for monthly shipment delivery.
 6. Both, Seller and Buyer agreed upon the delivery schedule for Subsequent month shipments.
 7. The Seller makes deliveries under the present Contract terms and conditions.
 8. The Seller established payment documents for delivered volume of the Goods.
 9. Payment for the shipped Goods are made by the Buyer to the Seller according to conditions specified in the Appendix of the Contract.

Energy Project : Contact

Contact

- **Telephone**

+81-90-7633-3895 Kuramochi

+81-90-8112-8541 Terasawa

If you need to contact us in English, call to +81-90-7633-3895 Kuramochi.

- **Email**

energy@naocom.jp

In Japanese and in English

In German, in French or in Chinese (if you need)

- **URL**

<http://naocom.jp/>

If you need the latest version of this paper, please download at this web site.

- **Energy Project Members**

Yasuhisa Kuramochi

Hisanori Terasawa

Office :

ZipCode : 104-0061

Address : 1-3-6-601 Ginza Chuo-ku Tokyo, JAPAN